A guide to Crypto Exchange Traded Notes (ETNs)

# BITCOIN AND ETHEREUMETNS ARE COMING TO THE UK







#### What is happening?

On 8 October 2025, UK investors will finally gain access to crypto assets through regulated products. The Financial Conduct Authority (FCA) will be lifting its ban that prevents retail investors buying crypto exchange-traded notes (ETNs).

#### What is a crypto ETN?

A crypto ETN is a regulated investment product that tracks the performance of a crypto asset, such as Bitcoin and Ethereum.

#### How do I buy a crypto ETN?

They can be bought through an existing investment platform or broker, such as Hargreaves Lansdown, AJ Bell, and Interactive Investor. This makes investing in crypto assets as easy as buying stocks and index funds.

#### Are 21shares ETNs physically-backed?

Yes, our products are always 100% physically-backed. When you buy our ETNs we directly purchase the underlying Bitcoin or Ethereum and store it in a segregated, cold-storage wallet with an institutional custodian (such as Coinbase Custody or Zodia). This means your crypto assets are bankruptcy-remote from 21shares and your claim over them is protected and can be recovered.

#### Will crypto ETNs be eligible for ISAs or SIPPs?

Yes! This is what makes investing in crypto via ETNs so attractive in the UK relative to buying on a crypto exchange or directly 'on chain'. If you buy 21shares' Bitcoin and Ethereum products in your ISA or SIPP they will not be subject to capital gains tax.

#### What are 'complex financial instruments'

Your investment platform may class crypto ETNs as 'complex financial instruments' because of their potential for higher volatility relative to other assets, such as equities. This means that when you buy the product on your investment platform you will be required to first take a short suitability assessment.

#### Are crypto ETNs new to the UK?

No, 21shares' Bitcoin and Ethereum ETNs have actually been listed on the London Stock since May 2024, but only professional investors were allowed to buy them. Ever since, the 21shares ETNs have been the preferred and dominant crypto ETNs in the UK with a 70% market share.

#### 21shares Bitcoin Core ETN

**Ticker:** CBTC LN **ISIN:** CH1199067674 **Fee:** 0.10%\*

Bitcoin is a ground-breaking innovation that changed the world forever. It was the first decentralized digital currency and has become widely adopted by governments, companies, and investors. The reason for this is Bitcoin has many of the same characteristics as gold: scarce supply, divisibility, portability, interchangeability with any other unit, global acceptance, and is not under the control of a single government, corporation, or authority.

What makes Bitcoin so interesting is that it betters gold in many of these characteristics. At 21shares, we believe Bitcoin presents a once-in-a-generation investment opportunity.

### 21shares Ethereum Core Staking ETN

**Ticker:** ETHC LN **ISIN:** CH1209763130 **Fee:** 0.10%\*

Ethereum, the second-largest crypto asset after Bitcoin, is a blockchain that enables developers to build 'smart contracts' and 'decentralized applications'. This brings real-world utility to blockchain technology. Ethereum has the largest Web3 ecosystem and has generated over \$2.5 billion in revenue in the past year alone. Companies like JPMorgan, PayPal, Visa, Louis Vuitton, Adidas, and Porsche are already using the Ethereum network.

Ether (ETH), the token of Ethereum, is used to pay for every transaction on the network. As network usage grows, driven by consumer and business adoption, so does demand for ETH.

<sup>\*</sup>From 1 October 2025 until 30 September 2026, 0.21% afterwards.

## INTRODUCTION

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Crypto in a portfolio

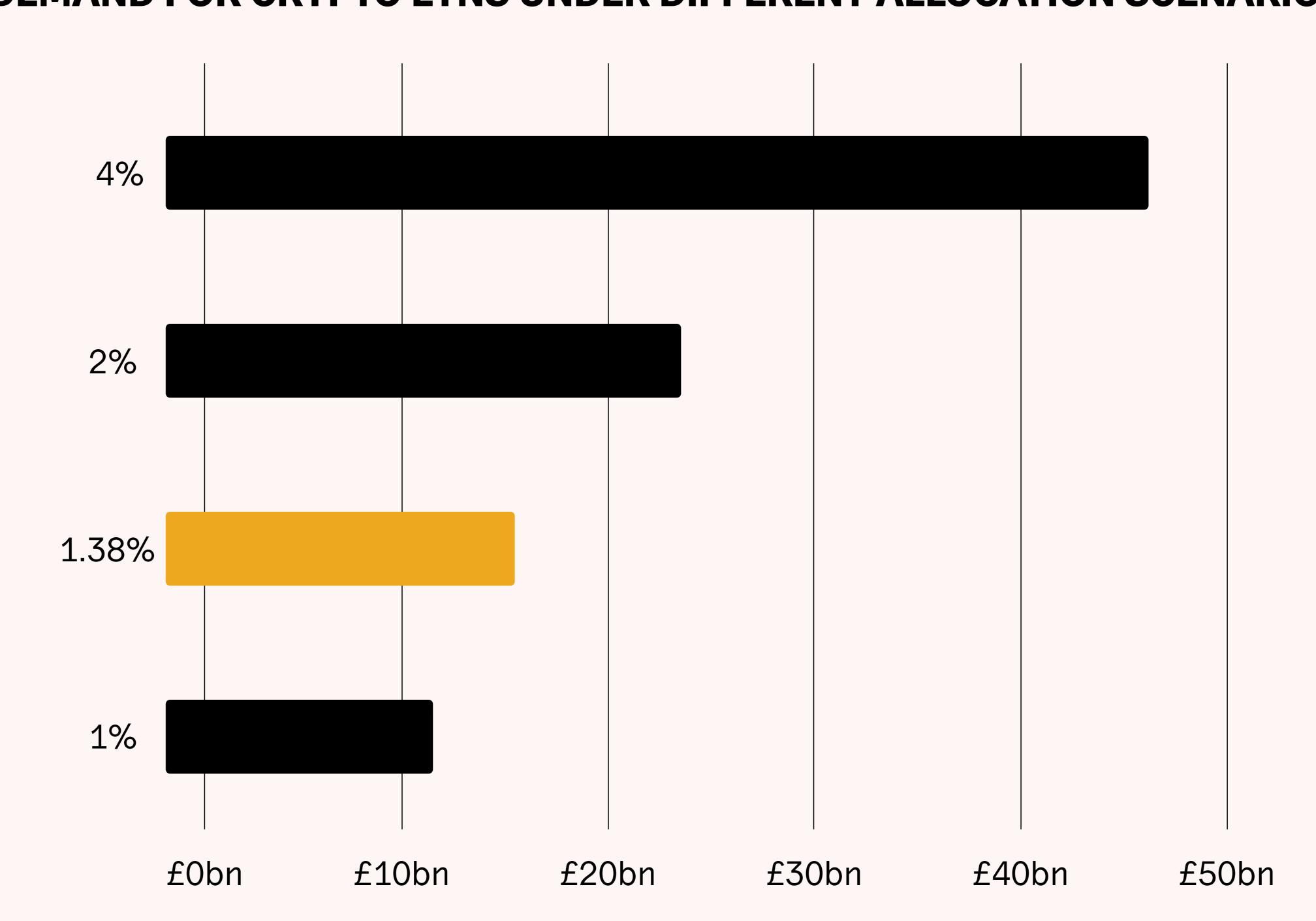
Crypto-curious investors in the UK will soon be able to buy cryptocurrencies in a regulated and familiar way. This guide explains what you need to know.

On 8 October 2025, the Financial Conduct Authority's (FCA) will lift its ban on crypto exchange-traded notes (ETNs), enabling retail investors in the UK access to Bitcoin and Ethereum through their existing investment platforms or brokers, such as Hargreaves Lansdown, AJ Bell, and Interactive Investor (availability subject to each platform's policies).

The UK is lifting the retail ban on crypto ETNs at a moment when appetite for crypto exposure is growing and the infrastructure to support it is already in place. Recent data suggests nearly 24% of Britons reported owning crypto in 2025, up from 18% in 2024<sup>1</sup>.

While the level of pent up demand for crypto ETNs in the UK is hard to quantify, the US may give some clues since they made a similar move in 2024, and now have more than £130bn invested in US spot Bitcoin and Ethereum ETFs. US retail investors represent roughly half of this £130bn, which equates to 1.38% of the US ETF market. If the UK saw similar levels of crypto allocations it would lead to over £16bn flowing into crypto ETNs. The chart below shows the potential demand for crypto ETNs under different allocation scenarios.

#### DEMAND FOR CRYPTO ETNS UNDER DIFFERENT ALLOCATION SCENARIOS



Source: 21shares, Bloomberg. Data as of September 5, 2025.

Beyond ETNs, crypto is also becoming an engine of economic growth for the UK<sup>2</sup>. The domestic crypto market generated £248 million in revenue in 2024 and is forecast to nearly double by 2030. Furthermore, the UK Treasury has now set out plans to position the UK as a global crypto hub.

With UK regulators and policymakers now embracing crypto, it is no longer a niche industry, but a growing contributor to the economy.

<sup>1. &</sup>lt;u>Gemini</u>, Introducing the 2025 Global State of Crypto Report

<sup>2.</sup> Grand View Horizon, UK Cryptocurrency Market Size & Outlook, 2024-2030



#### What is a crypto ETN?

A crypto ETN is a regulated financial product that is listed on a recognised exchange (like the London Stock Exchange), and that tracks the price of digital assets like Bitcoin or Ethereum. They are always required to be 100% physically-backed, with the underlying crypto being held in institutional-grade cold storage with independent custodians.

#### Why buy crypto as an ETN

Crypto ETNs provide a regulated product through which investors can obtain exposure to digital assets. They are bought and held in the same way as stocks and index funds - through existing brokers and investment platforms. Crypto ETNs therefore address many of the barriers that have historically kept investors from allocating to digital assets:

- No technical knowledge of blockchain technology is required
- No wallets or private keys are required to manage investment (and risk being lost)
- Transparent pricing and reporting standards via regulated exchanges (London Stock Exchange in this instance)
- Potential for crypto investment to grow free of capital gains tax, when bought within an ISA or SIPP
- Assets that are segregated from the issuer and protected in the event of insolvency

#### How do crypto ETNs compare to other options for buying digital assets

Investors today have several routes into crypto, from trading on centralised exchanges such as Coinbase or Kraken, to experimenting with decentralised exchanges and self-custody wallets. Each option has its trade-offs in terms of ease, security, and regulation.

Centralised and decentralised exchanges continue to play a major role in the crypto market. For some investors, ETNs may offer a more familiar format since they can be bought through existing investment platforms. The table below highlights how these approaches compare.

	Crypto ETN	Centralized Exchanges	Decentralised Exchanges
What is it	A financial product that you buy through your existing investment platform	A private company-operated platform for trading cryptoassets directly	A peer-to-peer protocol on a blockchain without a central operator
	Ex: 21shares Bitcoin core ETN	Ex: Coinbase, Kraken	Ex: Uniswap
Typical use case	Long term investors: those who buy and hold as part of a diversified portfolio	Crypto traders: active traders looking for direct exposure	Crypto traders: experienced users comfortable interacting directly with blockchain technology and self-custody
How to invest	Simple: invest through existing investment platforms or broker accounts, similar to stocks and index funds	<b>Simple:</b> but requires setting up a new account with a company you may not be familiar with	Complex: requires technical knowledge of self-custody wallets and blockchain technology
ISA and SIPP eligibility	<b>Yes:</b> this is a key benefit for long term investors in the UK	<b>No:</b> capital gains tax applies at the marginal rate. Plus 'staking rewards' may also be taxable at the marginal income tax rate	
Fees	Low & transparent: a fixed annual management fee, plus standard stock brokerage commissions. Spreads are kept tight by professional market makers	High: typically a fixed percentage for trading fees, plus 'hidden fees' in the form of high spreads - often as high as 150-200bps. Also costs for converting cash to crypto	High & volatile: fixed swap fees, but requires paying transaction fees in the form of "gas fees", which can become extremely expensive during busy periods
Investor protections	Highly secure: assets are held by regulated and insured institutional-grade custodians that protect investors against issuer insolvency	Medium secure: the investor is exposed to the risk of the exchange being hacked or going bankrupt	Less secure: investors are 100% responsible for the security of their wallets and private keys. No central counterparty

For too long, many savers have been unaware that their wealth has been slowly eroded by inflation, causing their financial goals to drift further away. Bitcoin is a digital asset that exhibits characteristics relevant to wealth preservation, and it is now widely accessible for everyone.

Unveiled in 2008 by Satoshi Nakamoto, Bitcoin was a ground-breaking innovation that introduced the world to blockchain technology. It was the first decentralized digital currency and has become widely recognized as a legitimate asset by governments, companies, and investors. The reason for this is that Bitcoin has many of the same characteristics as gold: a scarce supply, divisibility, portability, interchangeability with any other unit, global acceptance, and is not under the control of a single government, corporation, or authority.

What makes Bitcoin so interesting is that it betters gold in many of these characteristics.

#### KEY FEATURES OF BITCOIN

#### Inflation hedge due to finite supply

Bitcoin is hard-coded with a finite supply of 21 million coins, of which 19.8 million have already been mined - the remaining supply is approximately 1.3 million Bitcoins (6%). This scarcity helps ensure Bitcoin should be an effective long-term inflation and currency devaluation hedge. While gold's supply is scarce, it is not finite, with future supply varying depending on mining activity and new discoveries.

#### Accelerating and broadening adoption

There has been a growing number of reports of Bitcoin being adopted by corporations, financial institutions, and governments. With corporations now holding more than 4% of Bitcoin's total supply<sup>3</sup>, and countries like the U.S. beginning to explore it for national reserves, demand for Bitcoin in 2025 has grown to be five times more than the new Bitcoin that has been mined<sup>4</sup>. This is due, in part, to the rise of crypto ETPs (ETFs and ETNs) which is accelerating Bitcoin's adoption by making it more accessible to both retail and institutional investors.

#### Decentralized and efficient network

Like gold, Bitcoin is not controlled by a single government or central authority. Its price cannot be manipulated for domestic or geopolitical gain, helping ensure that it maintains its value if fiat currencies devalue as governments or central banks grapple with their unsustainable levels of debt. Unlike gold, Bitcoin is easier to store and is highly portable, making it far more efficient to send across borders.

The total supply of Bitcoin

No more can ever be created

Bitcoin that have been lost forever

Forgotten keys, lost wallets

Bitcoin in circulation today

Only 1 million Bitcoin left to be mined

Bitcoin is the amount each millionaire in the world could own

If all 60M of them shared the 16.3M + 1M supply equally



<sup>4.</sup> Binance: Bitcoin ETFs Buy 3x More Than Miners Produce in May

## 3. ETHEREUM

# The base layer for a digital economy

Like Bitcoin, Ethereum is built on blockchain technology, but its purpose is different. While Bitcoin pioneered peer-to-peer payments and has been described as a store of value, Ethereum introduced the world to 'smart contracts' which are self-executing code that enables agreements, transactions, and entire applications to run without intermediaries.

This development turned Ethereum into the foundation for a new digital economy. Developers have used Ethereum to build everything from decentralized finance protocols, stablecoins, NFTs, gaming, and tokenized real-world assets. These applications inherit the benefits of blockchain technology (transparency, neutrality, security, and decentralization), while opening the door to entirely new business models.

At the centre of it all is Ether (ETH), the network's native token. ETH is required to pay for every transaction across each and every application on Ethereum, meaning that as adoption of the ecosystem grows, demand for ETH also grows

#### KEY FEATURES OF ETHEREUM

#### A blockchain with utility

A common criticism of blockchain technology is that it has no utility. This is simply wrong. Ethereum has over nine million users each month who interact with the over 4,000 applications built on the network, by the 5,000 active developers who are building each month. This has turned Ethereum into a system that has generated \$4.5 billion in revenue since 2022.

#### Engine of the Web3 economy

Ethereum remains one of the leading smart contract networks, securing the largest share of assets and activity in Web3. Smart contracts enable anyone to build and run decentralized applications without intermediaries. These applications power a wide range of use cases, from decentralized finance and stablecoins to tokenized assets and on-chain games.

#### Institutional innovation

Institutions have now started to move on-chain, experimenting with stablecoins for settlement, trialling tokenized funds (\$30bn has already moved on-chain), and considering ETH itself as a strategic reserve asset. This sees Ethereum's story move beyond developers and crypto-native users, and opens the door to the next wave of adoption, led by traditional finance and institutions. Names like BlackRock, Franklin Templeton, and JPMorgan are leading these deployments, and ensuring Ethereum evolves into the execution layer of a decentralized digital economy.

Ethereum use-case	Example project built on Ethereum	
<b>Tokenisation</b> is the process of representing a real-world asset (like real estate) or a digital asset as a token on a blockchain	<b>BlackRock's BUIDL</b> is a tokenized asset fund built on Ethereum that represents an investment in U.S. Treasury bills and repurchase agreements	
<b>GameFI</b> is the intersection of gaming and decentralized finance, where players can earn cryptocurrencies and NFTs through gameplay	<b>Axie Infinity</b> is a popular play-to-earn game built on Ethereum where players can collect, breed, and battle creatures as NFTs	
<b>SocialFi</b> is a combination of social media and decentralized finance, where social media content, platforms, and communities are built on a blockchain	<b>Lens Protocol</b> is a decentralized social graph on Ethereum that allows developers to build social media applications where users own their data and connections	
AI models that use decentralised computing power and huge real- time datasets that have been 'lent out' by individuals and companies	<b>Render</b> is a decentralized GPU rendering platform. It connects users who have idle GPU power with artists and creators who need that	

power for rendering motion graphics and visual effects

## 4. PORTEOLIO

## Crypto in a portfolio

Investors typically look to allocate to crypto in their portfolio for two reasons: diversification and growth potential.

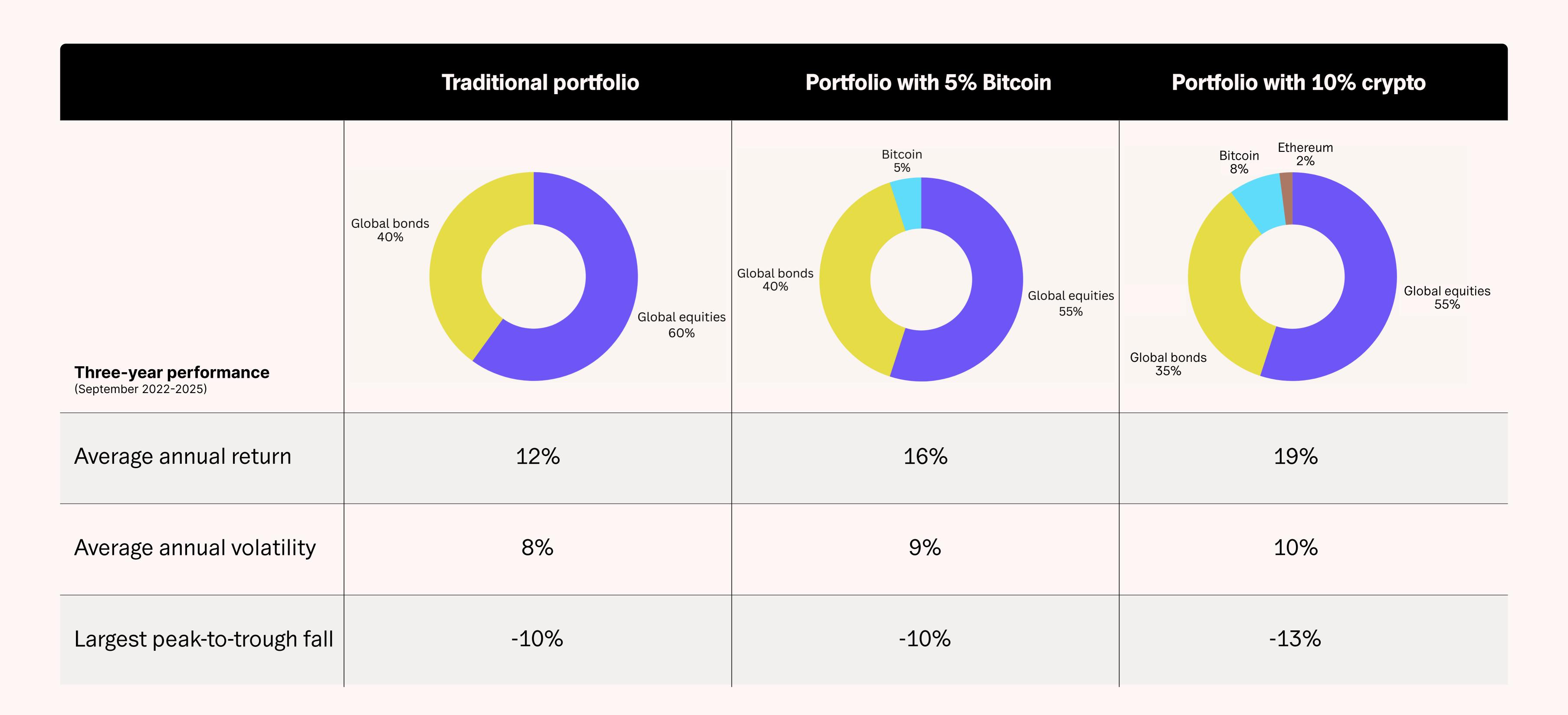
Bitcoin has, at times, shown the ability to act like a growth asset in expansionary periods, while then pivoting toward defensive or uncorrelated behaviour during periods of market stress. Ethereum meanwhile, has been observed to reflect thematic drivers of its own, and so maybe less tied to equity cycles.

Understanding how assets move relative to one another is central to portfolio construction. Our analysis indicates that Bitcoin and Ethereum have only a moderate correlation to global equities (22% and 37% respectively) over the past three years, meaning that it may introduce a diversification benefit within a traditional portfolio. This suggests that crypto can bring diversified risk, not necessarily more or less risk. When sized appropriately and depending on period and methodology, diversification effects may be observed.

#### CRYPTO IN A TRADITIONAL PORTFOLIO

In the table below we compare a traditional 60/40 portfolio with a more modern portfolio with a crypto allocation. This serves as an illustration based on historical data from the last three years.

Interestingly, the time it took each portfolio to recover from its largest fall over the past three years, which happened in response to the US tariffs in April 2025, was less for the two portfolios with crypto (both 17 days) than the traditional portfolio (22 days).



Source: 21Shares, Bloomberg, Yahoo Finance. September 2022 – September 2025. Assets used for the portfolio: global equities - iShares MSCI ACWI ETF (ACWI), global fixed income - Vanguard Total World Bond ETF (BNDW), Bitcoin - 21Shares Bitcoin Core ETP (CBTC), Ethereum - 21Shares Ethereum Core Staking ETP (ETHC).

Assumptions: annual rebalancing; brokerage commissions, taxes, slippage and additional fees excluded (returns for all three portfolios would be lower if included). Past performance is not a reliable indicator of future results.

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**Important note:** crypto assets (such as Bitcoin and Ethereum) and crypto ETNs are classified by the FCA as Restricted Mass Market Investments (RMMIs). Investing involves a high risk of losing the entire amount invested and is not protected by the FSCS or FOS. This material is for informational research purposes only; it is not a financial promotion under s.21 FSMA, investment advice, a personal recommendation, or an inducement to engage in investment activity.

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